

The Biotechnology Commercialization Center

About the Office of Technology Management

Startups at UTHSC-H



The newly established Biotechnology Commercialization Center (BCC), located in the University Center Tower (UCT) at UTHSC-H, is available for incubation of startup companies. The BCC's mission is to help commercialize and incubate UTHSC-H and Houston-based technologies, while increasing the number of Texas-based companies. Located within the heart of the Texas Medical Center, the BCC provides valuable access to information, collaboration and expertise.

Key features of the BCC

- Approximately 20,000 sq. ft of combined laboratory, office, and shared areas on three adjacent floors in UCT dedicated to startup companies
- Access to UTHSC-H core laboratory and animal services as well as capital equipment
- Conference and meeting spaces
- Shared building services
- Onsite Parking

The Office of Technology Management (OTM) is led by Bruce D. Butler, Ph.D., Vice President for Research and Technology and has three additional licensing managers, one patent manager and two support staff. OTM manages over 150 license/option agreements, with 87 currently generating income, and over 1,000 U.S. and foreign patents/patent applications. There are 19 active UTHSC-H Portfolio Companies. Total cumulative gross revenues received by UTHSC-H for its commercialized technologies exceed \$35 million. OTM has averaged over 30 new license/option agreements over the last five fiscal years. For more information, including technologies available for licensing, please contact OTM.

Start-up/Business Development Contacts

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For more information on Startups, the BCC, the EIR Program and more, please visit OTM's website:
<http://www.uth.tmc.edu/otm/startups>

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THE UNIVERSITY of TEXAS
HEALTH SCIENCE CENTER AT HOUSTON

UTHSC-H Fast Facts & Startup Statistics

Supplementary Startup Funding Opportunities

Entrepreneur-in-Residence Program

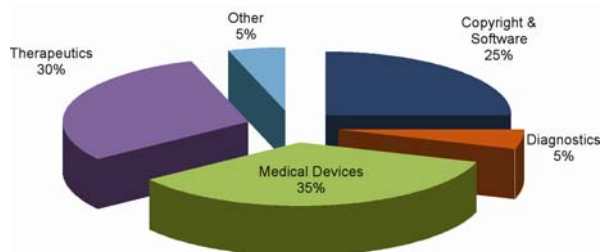
Fast Facts

- UTHSC-H is comprised of the Medical School, the Dental Branch, the Graduate School of Biomedical Sciences, the School of Public Health, the School of Nursing, the School of Health Information Sciences, the Brown Foundation Institute of Molecular Medicine, the UT Harris County Psychiatric Center, and the Children's Learning Institute.
- UTHSC-H has nearly 100 clinical training sites, and has research expenditures totaling more than \$197.3 million, with over 800 research projects in progress.

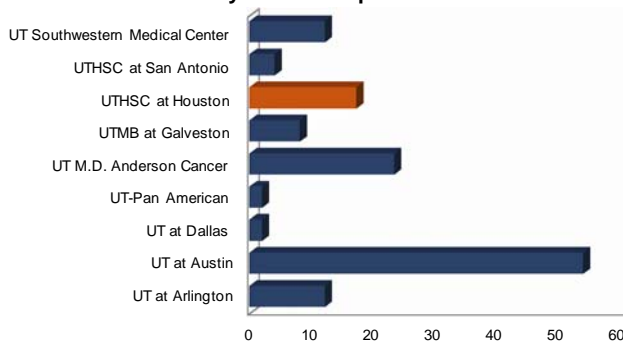
Startup Statistics

Currently, there are 19 active portfolio companies based on UTHSC-H technologies.

Portfolio Companies by Industry Segment



UT System Startups since 2001*



* As of FY 2008; Source: The Texas Higher Education Coordinating Board

State of Texas Funding

The Texas Emerging Technology Fund (ETF) was created by the Legislature to provide funding coupled with additional federal and outside investments for Texas-based companies. To date, three UTHSC-H startup companies have received funding from the ETF, totaling more than \$6,500,000.

The Cancer Prevention and Research Institute of Texas (CPRIT) was established by the State of Texas to provide \$3 billion in funding for innovation in cancer research, including projects with potential for commercialization.

Faculty Commercialization Funds

The New Venture Development Fund was established to create and assist startup companies in the development and commercialization of UTHSC-H technologies, through market analysis, business plan development, corporate document preparation, and in some cases, providing initial seed capital for innovative technologies.

The University of Texas System Texas Ignition Fund (TIF) grant program, coordinated by OTM for UTHSC-H faculty applicants, sponsors funding opportunities for late stage technology development and new venture startups to stimulate commercialization of UTHSC-H research and discoveries.

SBIR/STTR Information

The Small Business Innovation Research (SBIR) Program and the Small Business Technology Transfer (STTR) Program are sponsored by the U.S. Small Business Administration (SBA) to promote the development of small, high-tech, innovative businesses in the United States.

Find out more: <http://www.uth.tmc.edu/otm/>

OTM established an Entrepreneur-in-Residence (EIR) Program, co-funded by an ETF Incentive Award, to facilitate new venture activity for UTHSC-H technologies. EIRs are typically serial entrepreneurs looking for the next "latest and greatest" technology to spin into a new commercial entity.

EIRs at UTHSC-H typically are involved in the analysis of UTHSC-H technologies, including benchmarking, assessments, clinical validation, platform alternatives, and competitive market analyses. EIRs formalize such analyses into business plans, including initial key milestones and financials. In some instances, EIRs may take the lead on company formation around a particular technology as CEO.

Regulatory Affairs EIRs may be engaged to develop early stage plans for FDA submission, preclinical studies and clinical trial staging.

FAQs About Startups at UTHSC-H

- **Can UTHSC-H faculty participate in the formation of and hold positions in a new startup?** Yes, with departmental chair approval and an applicable conflict of interest management plan, although OTM encourages participation be limited to Scientific Advisory Board (SAB).
- **If my invention is licensed to a company, what compensation will I receive?** Compensation may include equity in the company, a share in licensing or royalty revenues received by UTHSC-H, sponsored research funding, or income if you are a consultant of the company or a member of the SAB.
- **Can UTHSC-H make small investments in a new startup?** Yes!